

# For a Better Us<sup>®</sup>



### A Message From Our Leadership

In 2024, YMCA Buffalo Niagara continued to stand as a powerful force for good – bringing people together, breaking down barriers, and creating opportunities across Western New York. We are proud to share that we directly served 1 in 12 residents in Erie and Niagara Counties this year, a testament to the YMCA's continued relevance and impact.

Through strong community partnerships and a deep understanding of local needs, we expanded services in meaningful ways – launching senior wellness assessments and bringing family mental health services into one of our facilities. These efforts reflect our ongoing commitment to meeting people where they are and offering holistic support for individuals and families of all ages.

This year also marked exciting momentum for future growth as we began the architectural design process for YMCA Camp Swan in North Buffalo. Once complete, this new camp will be a transformative space for youth development, outdoor exploration, and community connection for generations to come.

Rooted in our commitment to community, we are developing a bold, new strategic plan focused on delivering real solutions to unmet needs across Western New York. Our plan centers on four priorities: preparing youth for success, preventing drownings, increasing social connections, and improving community health. Each of these areas represents an urgent need and an opportunity for the YMCA to lead with purpose.

# Our Commitment to CommunityImage: Second Second

The strength of our Y lies in the people who bring our mission to life. We are deeply grateful to our staff, volunteers, members, donors, and partners who make this work possible. With your continued support, YMCA Buffalo Niagara is well-positioned to build a healthier, more equitable, and more connected community. Together, we are shaping a brighter future for Western New York.



Mark Lempko Chair, Board of Directors



Dr. John T. Ehrbar President & CEO



Tim Smith Chair, Board of Trustees

# Our Impact in 2024



We provided services to more than **1 in every 12 PEOPLE** in Erie and Niagara Counties.



We allocated **\$1,153,829** to provide equitable access to WNY families for child care, youth development, and healthy living programs.



We served **38,640 HEALTHY MEALS** to local children.



We served **5,446 CHILDREN** in our child care, UPK, and summer camp programs in 2024.



2,700 CHILDREN learned critical swim and water safety lessons.

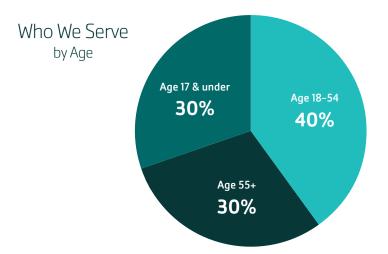


More than **25,004 ACTIVE OLDER ADULTS** improved their physical, mental, and social wellbeing with the Y's support.



**1,463 HOUSEHOLDS** with income below \$35k benefited from Y membership through our **Access for All** initiative each month.

.....



#### An Uplifting Experience



The transformative power of the LIVESTRONG<sup>®</sup> at the YMCA program extends far beyond simple physical activity. Ron Oswald's journey vividly illustrates this. Diagnosed with prostate cancer a decade ago, Ron learned of the YMCA's LIVESTRONG program through a support group at Roswell Park.

LIVESTRONG<sup>®</sup> at the YMCA is a research-based physical activity and well-being program designed to help cancer survivors achieve their holistic health goals. By focusing on the whole person and not the disease, the program helps people move beyond cancer in spirit, mind, and body.

Apprehensive at first, Ron quickly discovered the benefit of the Y's program, and the connections he made helped him in his fight against cancer. "I joined the Y and I just kept exercising," Ron says. "Mentally, I realized I'm not fighting alone. There are a lot of people in my same situation. It was really an uplifting experience."

Ron completed the LIVESTRONG program and continues to exercise and spend time with friends at the Y. "This gets me up in the morning and gets me going," Ron says. He encourages anyone interested to participate in the program. He says "Definitely do it and keep active!"

Having defied the odds, Ron's experience is a powerful reminder that healing comes in many forms. It's not just about physical treatment, but also the connections we make and the strength we find within ourselves and in our community. Ron's daily gratitude serves as an inspiration to embrace each day with hope and thankfulness.



For more stories of YMCA Buffalo Niagara's community impact please visit YMCABN.org/testimonials or scan this QR code.

#### Leadership YMCA BUFFALO NIAGARA

Board of Directors Mark Lempko, Chair

Erin Borek John Craik David Duchscherer Adam Dunning Michael Hofer Dr. Allana Krolikowski Marc Martis Anne Musynske Stephen Nicholson Dr. Mark Perry Mark Phillips Lynne Reilly Shana Richardson Danielle Eisen Shainbrown, Esq. Jessica Smith **Rick Stefanone** T.J. Stewart Tom Sy Aaron Whitehouse Dr. Breeann Wilson

#### Board of Trustees

Tim Smith, Chair

David Bauer Kathy Brownschidle William Collins Michael B. Dolan Michael G. Guerinot Peter Hunt Mary Kiener Don King Mark Lempko Anthony Spada Michael Walsh John C. Wright

#### Community Impact



YMCA Buffalo Niagara hosted a Community Stakeholders Legislative breakfast, announcing plans for a significant re-investment in the William-Emslie YMCA in East Buffalo.



2024 saw YMCA Buffalo Niagara host its premier fundraising gala with the theme of 'Strengthening Community' and emceed by WGRZ's MaryAlice Demler.

#### 129th Annual YMCA Turkey Trot



The YMCA Turkey Trot continued as the longest consecutively run footrace in North America, welcoming a record 15,000 participants in 2024. We are grateful to the sponsors, volunteers, and participants, as well as those who contributed over a ton of food to help combat hunger in support of our partners at FeedMore WNY.

Platinum Sponsor Legends

Gold Sponsors Mike Basil Toyota Tim Hortons Try-It Distributing/North American Breweries Wegmans Bronze Sponsors Big Ditch Brewing Company Fortified, Inc. Gabe's KeyBank Runner's Roost

Awards Sponsor Western New York Immediate Care Friend of the YMCA Sponsors Bob's Discount Furniture Coca-Cola Beverages Northeast NYS Office of People with Developmental Disabilities

Gift In Kind World's Largest Disco

Media Sponsors WBEN NewsRadio 930 WGRZ-TV Channel 2 WKSE-FM Kiss 98.5

#### 2024 Stewart Partnership Award



The YMCA is proud to partner with Buffalo Rehab Group to help empower Western New Yorkers to improve their health and wellbeing. (pictured above: Jeff Woodrich, BRG CEO & Owner and John Ehrbar, YMCA President & CEO)

#### **Community Partners**

Thanks to the generosity of our donors and community partners, we are able to make life-changing YMCA programs accessible to those who may otherwise be unable to afford them. As a charitable, non-profit organization, we allocate funds to help all people reach their full potential.

The Vera B. Arrison Foundation	M&T Cł
Buffalo Public Schools	New Yo
E.J. & Karen Butler / The Butler Family Foundation	New Yo Fami
CDC Foundation	New Yo
Children's Foundation of Erie County	Niagar
City of Buffalo Block Grant	Peter 8
CMAK Foundation – Race for Chase	Four
The Cullen Foundation of Western New York	Pharma Emp
Delta Air Lines	Project
Dormitory Authority of the State of New York	The Ra Lega
Enterprise Holdings Foundation	United
Exhale, The Family Caregiver Initiative (The Boston Foundation)	Univers Clare Depe
Grigg-Lewis Foundation	Ham
Health Foundation of Western & Central New York	Ken- Lewi
William R. Kenan, Jr. Charitable Trust	Orch
L.L. Bean	

M&T Charitable Foundation

'ork State

- ork State Office of Children & ily Services
- ork State YMCA Foundation
- ra Cares (Andrew D. Peykoff, Sr.)

& Elizabeth C. Tower ndation

acy Benefit Dimensions oloyees

t Play of Western New York

alph C. Wilson, Jr. Foundation acy Fund

d Way

rsal Pre-Kindergarten Program ence Central Schools ew Union Free Schools nburg Central Schools -Ton Central Schools viston-Porter Central Schools hard Park Central Schools

YMCA Before and After School Child Care Programs

**Buffalo Public Schools Clarence Central Schools** Depew Union Free Schools Hamburg Central Schools Ken-Ton Central Schools Lancaster Central Schools Lewiston-Porter Central Schools Lockport City Central Schools Maryvale Central Schools North Tonawanda Central Schools Orchard Park Central Schools Starpoint Central Schools Williamsville Central Schools

YMCA of the USA

Zemsky Family Foundation Trust

#### **Triangle Society**

The YMCA Triangle Society is a dedicated group of individuals and organizations who share a deep-rooted and selfless devotion to supporting others in times of need. Each has made a multi-year major gift commitment to the Y's Annual Campaign.

FOUNDERS \$25,000+

Buffalo Rehab Group Physical Therapy PC Precor

VISIONARIES \$10,000+ John T. Ehrbar Kelton Enterprises

FELLOWS \$5,000+ Ameriqroup Anonymous David and Kristen Bauer Beauty Pools, Inc. Berea COGIC Cater Tots John Craik Michael & Jennifer Dolan Dopkins & Company, LLP The Evans Agency Peter & Mary Jo Hunt/ Hunt Charitable Foundation Steve & Mary Kiener Lakeside Concrete Services, Inc. Mark Lempko Kyle McGregor / Linde Modern Electrical Construction, Inc. John & Mary Murray Anne & Gavin Musynske

FELLOWS \$5.000+ Stephen Nicholson Phillips Lytle LLP Pure Podiatry of WNY, PLLC Dale & Sally Pyne Anne Reif Robert Miller Construction/ Southtown Storage Center Danielle Roberts Rose Garden Opportunities, Inc. Matthew & Antoinette Shriver Timothy J. Smith Anthony & Nancy Spada T.J. & Leslie Stewart Tom & Trish Stewart Michael K. Walsh & Deborah S. Walsh Wendel, LLC John C. Wright Mary Zapalowski & Daniel Grabowski

While we make every effort to ensure the accuracy of our donor recognition lists, we apologize for any errors or omissions. Please contact us at (716) 565-6000 if we have made an error in your acknowledgment so that we can correct our records for future listings.

# 2024 YMCA Buffalo Niagara

#### Statement of Activities

	2024	2023	% +/-
Annual Campaign	543,169	545,302	4%
Other Contributions	900,795	1,066,324	-15.5%
Special Events, Net	322,646	252,063	28.0%
Government Grants & Contracts	4,706,283	4,553,971	3.3%
Program Fees	8,177,656	7,527,780	8.6%
Membership Dues	11,472,093	10,056,002	14.1%
Other Income	203,775	290,563	-29.9%
Total Revenue	26,326,417	24,292,005	8.4%
Program Services	23,575,620	22,410,556	5.2%
Administration	2,840,974	2,705,604	5.0%
Fundraising	313,410	286,907	9.2%
Total Expenses	26,730,004	25,403,067	5.2%
Operating Surplus (Deficit)	(403,587)	(1,111,062)	
Non-Operating Activities	2,227,979	1,491,691	
Surplus (Deficit)	1,824,392	380,629	

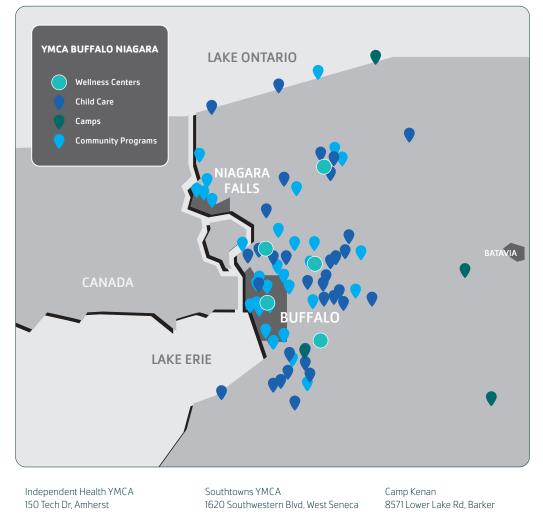
## Statement of Financial Position

	2024	2023	% +/-
Total Assets	60,677,215	61,186,132	83%
Total Liabilities	18,753,846	21,087,155	-11.07%
Total Net Assets	41,923,369	40,098,977	4.55%

YMCA Buffalo Niagara is a 501(c)(3) not-for-profit organization registered in the state of New York. All contributions are tax-deductible to the extent allowed by law and are acknowledged in writing. Official audited financial information can be found on YMCABN.org/legal-information-public-disclosure.



#### YMCA BUFFALO NIAGARA



Ken-Ton YMCA 535 Belmont Ave, Kenmore

Lockport YMCA 5833 Snyder Dr, Lockport William-Emslie YMCA 585 William St, Buffalo

Camp Eggert 3636 Eggert Rd, Orchard Park Camp Tahigwa 2432 Richley Rd, Corfu

Camp Weona 4025 Poplar Tree Rd, Gainesville



For A Better Us<sup>®</sup> YMCA Buffalo Niagara 2024 Impact Report 301 Cayuga Road, Suite 100, Buffalo, New York 14225 | YMCABN.org