



For A Better Us[®]

YMCA BUFFALO NIAGARA 2022 IMPACT REPORT

A Message From Our Leadership

YMCA Buffalo Niagara continued to serve as a catalyst to transform lives and strengthen our community in 2022.

The YMCA proudly jumpstarted new programs as part of our ongoing efforts to connect with people from all walks of life. In 2022, we launched inclusive and adaptive programs such as Adaptive Swim Lessons and Special Olympics Young Athletes which provided families and young children with special needs more opportunities to grow and learn together.

Last year was not without its monumental challenges – from uplifting a community in the wake of a traumatizing, hate-filled attack at a grocery store to a paralyzing blizzard which disproportionately affected our most impoverished communities. Still, despite our community's pains, the YMCA served as a beacon of light. Collectively the YMCA rallied to provide meals to families who suddenly lost access to food while simultaneously creating a space for the community to heal physically, emotionally, and spiritually.

YMCA Buffalo Niagara remains focused on the long-term future with strategic priorities to increase our presence in the community, promote equity and inclusion, build for the future, and enhance our organizational capacity. We continued to take key strides towards the creation of the new Buffalo YMCA thanks to key charitable contributions. Once constructed, the new Buffalo YMCA will expand our impact and better meet the needs and interests of children, active older adults, and families in the city for generations to come.

We are forever thankful to our members, staff, volunteers, donors, and supporters who continue to aid YMCA Buffalo Niagara. Because of your involvement, the YMCA remains well-positioned to meet both the short and long-term goals of providing critical resources to Western New York.



Dr. Breeann Wilson
Chair, Board of Directors



Dr. John T. Ehrbar
President/CEO



Anthony Spada
Chair, Board of Trustees

Our Impact



YMCA Buffalo Niagara allocated **\$1,132,566** to **4,497** Western New York families, providing equitable access for child care, youth development, and healthy living programs in 2022.



Each month we served **29,034 HEALTHY MEALS & SNACKS** to local children.



2,041 CHILDREN learned critical swim and water safety lessons.



We provided enriching care for **2,135 CHILDREN DAILY** with our child care and UPK programs.



We served **2,566 CAMPERS** at our day and overnight camps.



We provided **Y on the Fly and Fitness in the Parks at 32 SITES**, bringing valuable Y services to communities throughout Buffalo and Western New York.



982 HOUSEHOLDS with income of under \$35k were able to participate in Y membership thanks to our **Access For All** program.

Equitable Opportunities



Single parents are all too familiar with the challenges of raising a child without extra support. From the everyday essentials like food and clothing to the important resources like child care, a one-parent household is acutely aware of the added struggles.

With the YMCA's Access For All program, single parents like Aungalique Wallace have found critical relief. This program provides Western New Yorkers like Aungalique with equitable access to YMCA programs like Before and After School Child Care.

"I'm so blessed to be a member at the Y," Aungalique said. "I learned about Access For All at my daughter's school because the Y is her after school child care provider. After learning they had a program where I could get a discount based on my income, I filled out an application and I got approved. It was super easy to do."

Aungalique's young daughter is able to further her development at the Ken-Ton YMCA. While there, she will take steps towards reaching her full potential and thrive in a safe, trustworthy setting.

"We absolutely love the Y," Aungalique said. "She likes doing arts and crafts, using the rockwall, and playing in the gym. The staff here are super friendly. Every time we come they greet her by name. It's super family oriented. We love the atmosphere and it's a safe facility."

The YMCA stands committed to providing equitable opportunities for all Western New Yorkers. Access For All is funded by private donations and grants and helps the Y to provide affordable, income-based rates for Y membership and programs to ensure all in our community have access to quality youth development and healthy living resources regardless of one's ability to pay.



For more stories of YMCA Buffalo Niagara's community impact please visit ymcabn.org or scan this QR code.

Our Commitment to Community



Providing safe and affordable child care



Ensuring health equity



Making kids of all ages safe around water



Bridging the achievement gap



Combating hunger & food insecurity

Leadership

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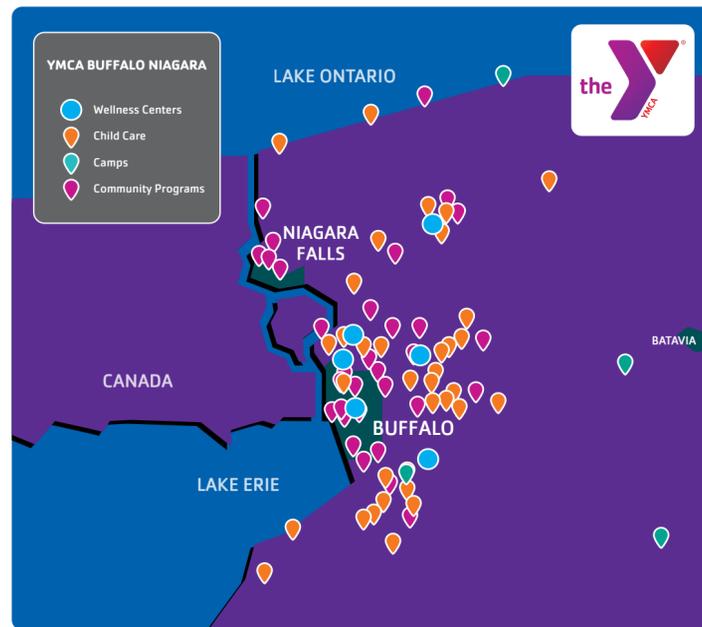
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Our Reach



Delaware YMCA 2564 Delaware Ave, Buffalo	Lockport YMCA 5833 Snyder Dr, Lockport	Camp Eggert 3636 Eggert Rd, Orchard Park
Independent Health YMCA 150 Tech Dr, Amherst	Southtowns YMCA 1620 Southwestern Blvd, West Seneca	Camp Kenan 8571 Lower Lake Rd, Barker
Ken-Ton YMCA 535 Belmont Ave, Kenmore	William-Emslie YMCA 585 William St, Buffalo	Camp Tahigwa 2432 Richley Rd, Corfu
		Camp Weona 4025 Poplar Tree Rd, Gainesville

Community Impact



In 2022, nearly 100 people became United States citizens at the YMCA. The William-Emslie and Independent Health YMCAs each held naturalization ceremonies and created forever memories for the newest Americans in our community. The new citizens came from countries including Bangladesh, Canada, Burma, Congo, Japan, Italy, Yemen, and Ukraine.



The YMCA is proud to be an inclusive organization that provides dedicated programming to children with diverse abilities. In 2022 the Y began a partnership with Special Olympics Young Athletes to provide children with activities and games that meet their individual skill and ability levels, while allowing them to play together in a fun and inclusive environment.

127th Annual YMCA Turkey Trot



The YMCA Turkey Trot continued as the longest consecutively run footrace in North America, welcoming 12,000 participants. We are grateful to the sponsors, volunteers, and participants, as well as those who contributed over 2,300 pounds of food for hungry WNY families and neighbors.

Presenting Sponsor The Marciano Family	Silver Sponsors Big Ditch Brewing Company WNY Immediate Care Upstate Honda Dealers	Friend of The YMCA Sponsors Coca-Cola Beverages Northeast Dick's Sporting Goods
Platinum Sponsor ADPRO Sports	Bronze Sponsors Runner's Roost KeyBank UP2U Recover (Lactalis) American Group, Inc.	Gift In Kind World's Largest Disco
Gold Sponsors Wegmans Tim Hortons Try-It Distributing/North American Breweries	Media Sponsors WGRZ-TV Channel 2 WTSS-FM Star 102.5 WBEN NewsRadio 930	

2022 Stewart Partnership Award



The YMCA is proud to partner with **M&T Bank** in providing East Buffalo residents convenient and equitable access to important banking and financial literacy resources.

Community Partners

Thanks to the generosity of our donors and community partners, we are able to make life-changing YMCA programs accessible to those who may otherwise be unable to afford them. As a charitable, non-profit organization, we allocate funds to help all people reach their full potential.

Amerigroup Ann Arbor Area Community Foundation The Vera B. Arrison Foundation Buffalo Public Schools School 65 School 81 School 76 Edward Butler Family Foundation Children's Foundation of Erie County City of Buffalo Block Grant Delta Air Lines E & W G Foundation Enterprise Holdings Foundation Erie County Prime Time Exhale - The Family Caregiver Initiative Foundation 214 Garman Family Foundation Grigg-Lewis Foundation Highmark Blue Cross Blue Shield of Western New York	Health Foundation of Western & Central New York Thomas Kenan, III William R. Kenan, Jr. Charitable Trust Pharmacy Benefit Dimensions Employees M&T Charitable Foundation New York State New York State YMCA Foundation (Charles MacLean Camp Scholarships) Niagara Cares (Andrew D. Peykoff, Sr.) Ralph C. Wilson, Jr. Foundation St. John's SVDP Society Say Yes to Education George Schillinger Target Tesla United Way Universal Pre-Kindergarten Program Depew Union Free Schools Hamburg Central Schools	Lake Shore Central Schools Lewiston-Porter Central Schools Ken-Ton Central Schools Orchard Park Central Schools YMCA Before and After School Child Care Programs Alden Central Schools Buffalo Public Schools Clarence Central Schools Depew Central Schools Hamburg Central Schools Ken-Ton Central Schools Lake Shore Central Schools Lancaster Central Schools Lewiston Porter Central Schools Lockport City Central Schools Maryvale Central Schools North Tonawanda Central Schools Orchard Park Central Schools Royalton-Hartland Central Schools Starpoint Central Schools Williamsville Central Schools Wilson Central Schools YMCA of the USA Zemsky Family Foundation Trust
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Triangle Society

The YMCA Triangle Society is a dedicated group of individuals and organizations who share a deep-rooted and selfless devotion to supporting others in times of need. Each has made a multi-year major gift commitment to the Y's Annual Campaign.

Founders \$25,000+

Highmark BlueCross BlueShield
of Western New York
Buffalo Rehab Group
Physical Therapy PC

Visionaries \$10,000+

John T. Ehrbar
Kelton Enterprises
Savarino Companies

Fellows \$5,000+

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Wendel, LLC
John C. Wright
Brian Ziolo



For a list of YMCA Buffalo Niagara's major donors please visit YMCABN.org or scan this QR code.

Statement of Activities

Revenue	2022	2021	% +/-
Annual Campaign	490,250	522,933	-6.2%
Other Contributions	854,015	781,452	9.3%
Special Events	230,622	217,850	5.9%
United Way	13,161	18,143	-27.5%
Government Grants	11,794,468	2,248,541	424.5%
Program Fees	6,547,892	5,268,822	24.3%
Membership Dues	7,493,510	5,397,842	38.8%
Other Income	408,686	150,755	171.1%
Total Revenue	27,832,604	14,606,338	90.6%
Expenses			
Program Services	19,035,226	17,012,814	11.9%
Administration	2,488,321	2,419,985	2.8%
Fundraising	268,340	264,093	1.6%
Total Expenses	21,791,887	19,696,892	10.6%
Operating Surplus (Deficit)	6,040,717	(5,090,554)	
Investment Activity	(1,758,168)	2,609,612	
Capital Campaign	652,299	4,823,279	
Surplus (Deficit)	4,934,848	2,342,337	

Statement of Financial Position

Assets	2022	2021	% +/-
Cash	4,342,511	3,096,736	40.2%
Accounts Receivable	3,743,946	3,072,970	21.8%
Prepaid Expenses	7,993	18,465	-56.7%
Other Assets	242,673	0	---
Investments	14,162,832	16,621,706	-14.8%
Property & Equipment	38,871,422	40,346,644	-3.7%
Total Assets	61,371,377	63,156,521	-2.8%
Liabilities			
Accounts Payable & Accrued Expenses	1,219,192	1,227,581	-7%
Deferred Revenue	2,075,435	2,082,487	-3%
Long-Term Debt	18,358,402	25,062,954	-26.8%
Total Liabilities	21,653,029	28,373,022	-23.7%
Net Assets			
Net Assets with Donor Restrictions	2,158,479	4,028,958	-46.4%
Net Assets without Donor Restrictions	37,559,869	30,754,541	22.1%
Total Net Assets	39,718,348	34,783,499	14.2%
Total Liabilities & Net Assets	61,371,377	63,156,521	-2.8%