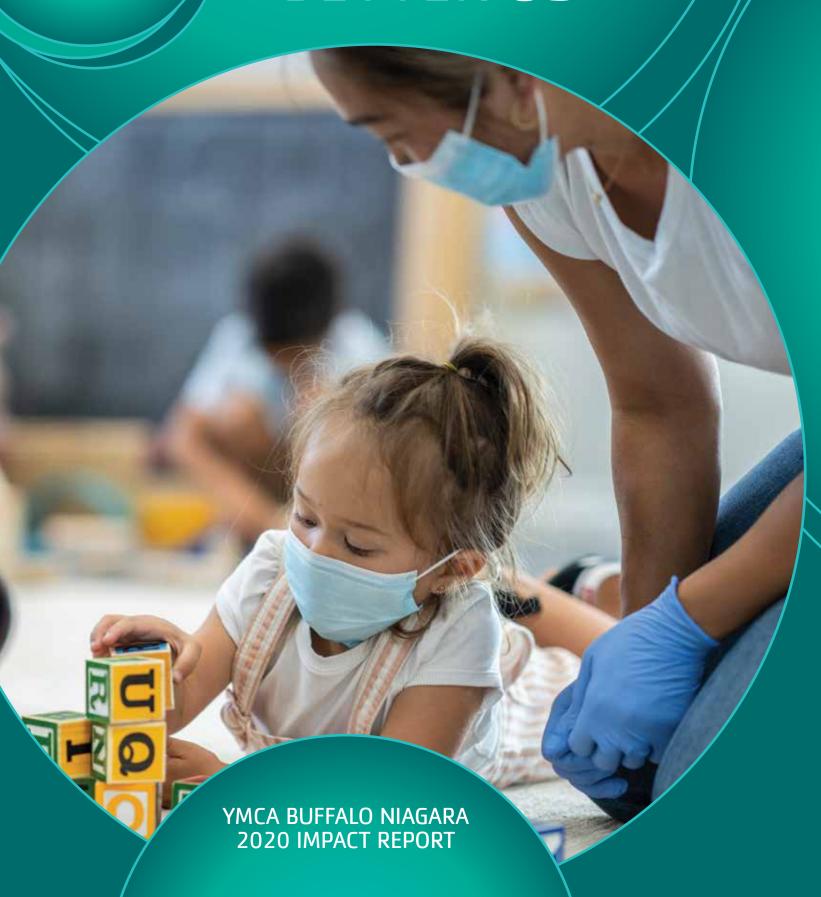


FOR A BETTER US



A MESSAGE FROM OUR LEADERSHIP

In a year full of immense challenges and uncertainty, YMCA Buffalo Niagara put its mission into action by supporting our community when it needed it most. For more than a century the YMCA has been able to adapt to the ever-changing needs of those it serves, and 2020 was no different. As we all continue to feel the effects of the coronavirus pandemic, the Y remains a place of promise and stability for thousands of children, families, and seniors who rely on YMCA programs and services.

Although our branches were closed to members for nearly six months, YMCA Buffalo Niagara found new ways to make an impact across Western New York in the areas of youth development, healthy living, and social responsibility. When schools shut down in the spring, we partnered with local districts and received grant funding to provide free child care to essential workers. These partnerships also enabled us to launch Virtual Learning Centers at various locations in the fall, providing free or low-cost child care options to working parents.

The Y helped address food insecurity in our community by providing nearly 66,529 healthy meals and more than 24,000 snacks at our sites throughout the year. We encouraged members to stay active through the Virtual YMCA, an easily accessible collection of on-demand and live fitness classes and family activities that can be done from home. The Y also held emergency blood drives and regularly reached out to seniors facing social isolation, helping them feel a sense of belonging and connection to the Y community.

The past year shows how critical YMCA Buffalo Niagara's presence is in Western New York, and our work is far from over. The need for our programs and services continues to grow, and our organization remains committed to serving our communities in new and unique ways. As we look ahead, we are focused on expanding our reach with innovative community outreach programs and strategic partnerships that go beyond our physical walls, so that people of all ages and stages can have the opportunity to reach their full potential.

We are eternally grateful to our members, staff, volunteers, and donors who have shown unwavering support to our organization over the past year. 2020 was challenging in many ways, but we remain optimistic that we can help our communities recover and thrive, together. Thank you for your continued support of YMCA Buffalo Niagara.



lared Gross nair, Board of Directors



Dr. John T. Ehrbar President/CEO



John C. Wri Chair, Board Trustees

OUR COMMITMENT TO COMMUNITY



ENSURING ACCESS TO WELLNESS

The Y provides financial assistance to make sure people of all ages and abilities have the opportunity to take control of their health and well-being, through programs such as chronic disease prevention, weight loss management, nutrition education, youth sports, family activities, and group fitness classes.



MAKING KIDS OF ALL AGES SAFE IN THE WATER

The Y promotes safety in and around water through our year-round swim and water safety lessons.



BRIDGING THE ACHIEVEMENT GAP

The Y nurtures the potential in all youth through academic enrichment programs such as Power Scholars, Summer Learning Loss Prevention, Early Learning Readiness, STEM, and preschool education.



COMBATING HUNGER & FOOD INSECURITY

The Y believes all people should have access to affordable, healthy food. We provide nutritious meals and snacks with our child care programs, in addition to our Saturday Lunch Program at the William-Emslie YMCA. Our community gardens increase the availability of locally grown, nutritious foods.



In 2020 YMCA Buffalo Niagara provided **2,326 FAMILIES** in Western New York with **\$800,856** in financial assistance, making sure no one is ever turned away due to an inability to pay.

A PLACE OF STABILITY AND SUPPORT

When the Covid-19 pandemic forced local schools to shut down, many parents and families struggled to find quality child care. The Zierhut family relied on the YMCA's emergency child care and summer camp programs for their son, Emil. "The Y has always been a big part of our life, but it has meant the world to my son and our family during these difficult times," says Pia.

Pia, an essential worker, is grateful that her son was able to experience a sense of normalcy during an extremely stressful time. "Emil's summer camp experience was filled with swim fun at the Southtowns YMCA when every pool was closed. He made many friends and met some of the best role models," she says. "My husband and I knew the Y handled social distancing and playing together with a perfect mix of safety and fun.

"The Y was a godsend for families with essential workers during a time when insecurity and unpredictability made life a true test and challenge. Coming to the Y felt good for our family because of the grateful and warm welcome we received every day. Our family is so impressed and thankful for this reliable and committed institution."

Pia says she is most thankful that her son truly felt the benefits of YMCA programs. "Emil is very social and needs his peers, and the Y helped him build relationships in a great community, which kept him from feeling lonely and bored during the pandemic. Every time I dropped him off at the Y, I was overcome with happiness and relief. This peace of mind really helped me as a mom to cope with everything that has happened over the past year. At a time when things seem upside down, the Y stands tall and sends a message of stability and optimism."

OUR COVID RESPONSE

ncial is





We provided low or no cost child care and remote learning support for 900 SCHOOL AGE CHILDREN per week at 40 sites in 18 school districts.



We served 91,250 HEALTHY MEALS AND SNACKS to local children.



125[™]

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2020 Impact Penort | VMCA RUFFALO NIAGAD



YMCA BUFFALO NIAGARA

BRANCHES

Delaware Family YMCA Ken-Ton Family YMCA

Lockport Family YMCA Southtowns Family YMCA

William-Emslie Family YMCA

CAMPS

YMCA Camp Weona YMCA Camp Eggert YMCA Camp Kenan YMCA Camp Tahigwa

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FOR A BETTER US 2020 Impact Report YMCA BUFFALO NIAGARA 301 Cayuga Road, Suite 100 Buffalo, New York 14225

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OUR MISSION

YMCA Buffalo Niagara

is a charitable, community-based

organization committed to providing

programs designed to build a healthy

spirit, mind, and body for all.

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COMMUNITY PARTNERS

Thanks to the generosity of our donors and community partners, we are able to make life-changing YMCA programs accessible to those who may otherwise be unable to afford them. As a charitable, non-profit organization, we allocate funds to help all people reach their full potential.

Funding supported Covid-19 emergency child care services.

Amerigroup

Funding received will support the launch of the Y on the Fly program in 2021.

Buffalo Public Schools Funding was used to help provide after school academic enrichment programming for:

- School 54 - School 76 - School 81

Children's Foundation of Erie County Funding was used for youth scholarships to YMCA summer

City of Buffalo Block Grant Funds helped support the William-Emslie Family YMCA Senior Center.

Cullen Foundation

William-Emslie branch.

Funding helped support year-round academic enrichment programming in Depew.

Delta Air Lines Funding supported STEM & academic enrichment programming in the City of Buffalo.

Friends of Camp Kenan Funding supported YMCA Camp Kenan.

Garman Family Foundation Funding received will provide YMCA Camp Kenan resident camp scholarships in 2021.

KevBank Foundation Funding supported achievement gap programming at our

Health Foundation for Western & Central NY Funding went towards the Early Learning Readiness program and emergency child care at our Delaware, Ken-Ton, and William-Emslie branches.

New York State YMCA Foundation

Funding supported the implementation of Healthy Eating Physical Activity (HEPA) standards, as well as the Walk with Ease and Enhance Fitness programs.

Niagara Area Foundation /

Thelma & Milford Beck Fund Funding supported youth to attend YMCA Camp Kenan.

The John R. Oishei Foundation

Funding provided financial assistance and remote learning

Thomas R. Kenan, III

Funding supported YMCA Camp Kenan.

Niagara Cares (Andrew D. Peykoff, Sr.) Funding supported YMCA Camp Weona.

Project Play - Ralph C. Wilson, Jr. Fund Funding supported youth sports programming at our William-Emslie branch.

Rich Products

Funding received will support the Power Scholars program at the West Buffalo Charter School in 2021.

TEGNA Foundation

Funds supported STEM activities for our remote learning programs.

WellNow Urgent Care

Funding received will support YMCA Healthy Kids Day activities and programming in 2021.

WNY Covid-19 Community Response Fund Funding supported Covid-19 emergency child care services.

YMCA of the USA / Walmart Funding was used to help support our food programs.

YMCA TRIANGLE SOCIETY

The YMCA Triangle Society is a dedicated group of individuals and organizations who share a deep-rooted and selfless devotion to supporting others in times of need. Each has made a multi-year major gift commitment to the Y's Annual Campaign.

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BlueCross BlueShield of Western New York Buffalo Rehab Group Physical Therapy PC Precor

CHAMPIONS \$15.000+

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Total Revenue Expenses **Program Services** Administration Fundraising

Revenue

Annual Campaign

Special Events

United Way

Program Fees

Other Income

Membership Dues

Other Contributions

Government Grants

18,410,917 26,651,015 -30.9% **Total Expenses** (2,040,932) (460,282) Operating Surplus (Deficit)

1,612,939 1,666,343 **Investment Activity**

YMCA **BUFFALO NIAGARA**

2020

2019 % +/-

745.858 19.98%

1,135,913 1,517,582 -25,15%

22.387.797 23.254.671 -3.73%

25,060,445 26,315,880 -4,77%

32,441,162 32,869,155 -1.30%

57,501,607 59,185,035 -2.84%

STATEMENT

OF ACTIVITIES

STATEMENT OF FINANCIAL POSITION

Surplus (Deficit)

3,172,664 5,064,154 -37.35% Accounts Receivable 894.905 Prepaid Expenses 37.303 268.080 -86.09% Investments 14,492,442 12,506,719 15.88% 38,904,293 40,600,224 -4.18% Property & Equipment Total Assets 57.501.607 59.185.035 -2.84%

2020 2019 % +/-

478,929 789,083 -39.3%

595,350 452,309 31.6%

185,728 213,564 -13.0%

17.945 68.330 -73.7%

2,473,588 2,006,664 23.3%

4.226.044 9.619.922 -56.1%

8.212.488 12.858.504 -36.1%

179.913 182.357 -1.3%

15.547.400 23.449.699 -33.7%

2,574,738 2,862,784 -10.1%

288,779 338,532 -14.7%

16.369.985 26.190.733 -37.5%

Liabilities Accounts Payable & Accrued Expenses 1,536,735 1,543,627 -0.45% Deferred Revenue

(427,993) 1,206,061

Long-Term Debt **Total Liabilities Net Assets**

Total Liabilities & Net Assets

Net Assets with Donor Restrictions 1.514.114 1.611.690 -6.05 Net Assets without Donor Restrictions 30,927,048 31,257,465 -1.06%

Total Net Assets

FELLOWS \$5,000+

Amerigroup, Inc. Anonymous Barren's Landscaping Nick & Maria Bond Dave & Beth Courtney Jamil Crews D.R. Chamberlain Corporation Michael & Jennifer Dolan James & MaryEllen Donathen Dopkins & Company, LLP David & Katie Draper Galassco Management LLC Roger & Ann Glasgow Katherine Gorham Michael & Noreen Guerinot Steve & Heather Henshaw John & Maureen Hurley Steve & Mary Kiener Lakeside Concrete Services, Inc. Leo's Pizzeria Robert & Helen Matthews Niagara Frontier Automobile

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